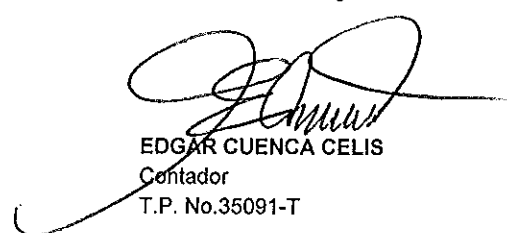


ESTADO DE RESULTADOS
DEL 1 DE ENERO AL 31 DE MARZO
(Miles de \$)

| CONCEPTOS/AÑO | 2019 | 2018 |
|---|---------------------|---------------------|
| Ventas | 134.757.123,0 | 113.274.335,0 |
| Compras | 70.983.635,0 | 63.127.761,0 |
| UTILIDAD BRUTA | 63.773.488,0 | 50.146.574,0 |
| Gastos de Personal | 7.417.483,0 | 8.259.385,0 |
| Contribuciones Imputadas | 63.717,0 | 75.515,0 |
| Contribuciones Efectivas | 1.143.638,0 | 1.099.456,0 |
| Aportes sobre la Nómina | 70.601,0 | 69.441,0 |
| Generales | 12.304.830,0 | 19.137.101,0 |
| Impuestos y Contribuciones | 2.036.289,0 | 1.175.823,0 |
| TOTAL GASTOS OPERATIVOS | 23.036.558,0 | 29.816.721,0 |
| EBITDA | 40.736.930,0 | 20.329.853,0 |
| MARGEN EBITDA | 30,23% | 17,95% |
| Provisiones, Depreciaciones y Amortización | -6.590.067,0 | -5.949.197,0 |
| Ingresos Financieros | 468.028,0 | 334.527,0 |
| Gastos Financieros | -2.750.765,0 | -1.805.561,0 |
| Ingreso/(Gastos Financieros) por Costo Amortizado | 44.365,0 | 25.498,0 |
| RESULTADOS FINANCIEROS | -2.238.372,0 | -1.445.536,0 |
| RESULTADO ORDINARIO | 31.908.491,0 | 12.935.120,0 |
| Ingresos Extraordinarios | 796.978,0 | 763.234,0 |
| Gastos Extraordinarios | -26.304,0 | -80.931,0 |
| RESULTADO EXTRAORDINARIO | 770.674,0 | 682.303,0 |
| RESULTADOS ANTES DE IMPUESTOS | 32.679.165,0 | 13.617.423,0 |
| Provisión Impuesto de Renta | -11.168.529,0 | -4.722.409,0 |
| Provisión Impuesto ICA | -960.000,0 | - |
| Provisión Sobretasa Renta | - | -572.413,0 |
| RESULTADOS DESPUES DE IMPUESTOS | 20.550.636,0 | 8.322.601,0 |


HERNANDO RUIZ LOPEZ
Gerente General


EDGAR CUENCA CELIS
Contador
T.P. No.35091-T