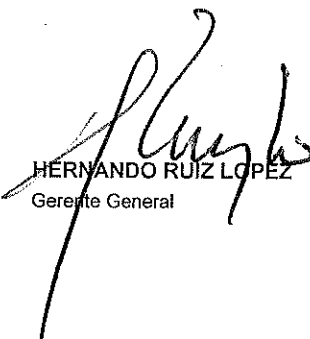
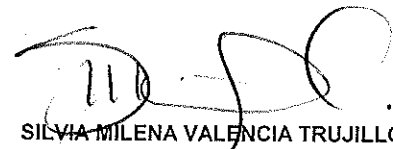


ESTADO DE RESULTADOS
DEL 1 DE ENERO AL 30 DE SEPTIEMBRE
(Miles de \$)

| CONCEPTOS/AÑO | 2020 | 2019 |
|---|----------------------|----------------------|
| Ventas | 407.374.344,0 | 401.190.883,0 |
| Compras | 233.988.626,0 | 218.129.432,0 |
| UTILIDAD BRUTA | 173.385.718,0 | 183.061.451,0 |
| Gastos de Personal | 27.068.255,0 | 22.815.205,0 |
| Contribuciones Imputadas | 463.707,0 | 538.140,0 |
| Contribuciones Efectivas | 3.585.334,0 | 3.420.265,0 |
| Aportes sobre la Nómina | 264.092,0 | 235.387,0 |
| Generales | 60.311.680,0 | 54.619.404,0 |
| Impuestos y Contribuciones | 11.459.062,0 | 3.513.829,0 |
| TOTAL GASTOS OPERATIVOS | 103.152.130,0 | 85.142.230,0 |
| EBITDA | 70.233.588,0 | 97.919.221,0 |
| MARGEN EBITDA | 17,24% | 24,41% |
| Provisiones, Depreciaciones y Amortización | -34.479.219,0 | -23.759.449,0 |
| Ingresos Financieros | 1.284.044,0 | 935.193,0 |
| Gastos Financieros - Comisiones | -601.059,0 | -500.372,0 |
| Gastos Financieros - Costo Efectivo Prestamos | -9.736.409,0 | -7.540.290,0 |
| Gastos Financieros - Costo Amortizado | - | -139.422,0 |
| RESULTADOS FINANCIEROS | -9.053.424,0 | -7.244.891,0 |
| RESULTADO ORDINARIO | 26.700.945,0 | 66.914.881,0 |
| Ingresos Extraordinarios | 2.628.773,0 | 3.547.277,0 |
| Gastos Extraordinarios | -26.616,0 | -261.947,0 |
| RESULTADO EXTRAORDINARIO | 2.602.157,0 | 3.285.330,0 |
| RESULTADOS ANTES DE IMPUESTOS | 29.303.102,0 | 70.200.211,0 |
| Provisión Impuesto de Renta | -13.850.534,0 | -26.709.493,0 |
| Provisión Impuesto CREE | - | - |
| Provisión Impuesto ICA | - | -3.480.000,0 |
| Provisión Sobretasa CREE | - | - |
| RESULTADOS DESPUES DE IMPUESTOS | 15.452.568,0 | 43.490.718,0 |


HERNANDO RUIZ LOPEZ
Gerente General


SILVIA MILENA VALENCIA TRUJILLO
Contador.
T.P. No.136116-T